

INDIAN MARITIME UNIVERSITY  
(A CENTRAL UNIVERSITY, GOVT. OF INDIA)

SEMESTER- I, SCHOOL OF MARITIME MANAGEMENT- JUNE 2014 EXAMS

PRINCIPLES & PRACTICES OF MANAGEMENT (T 1101)

(AY 2013-14 batch onwards)

Time:- 3 Hrs  
Date: 18.06.2014

Max Marks : 60

SECTION - A (12 X1 = 12 Marks)

Answer all the Questions. All Questions carry equal marks

1. Which of the following is NOT a primary view of management?  
a) a process                      b) a career                      c) a discipline                      d) a product
2. Modern manifestations of the Behavioural Approach include:  
a) increased use of teams                      b) training and development of employees  
c) rewards and incentives                      d) all of the above
3. Which of the following is the primary function of management?  
a) planning                      b) organizing                      c) coordinating                      d) motivating
4. Who among the following is known as the father of Scientific Management?  
a) F.W.Taylor                      b) H. Fayol                      c) E.Mayo                      d) H.Koontz
5. Which of the following is the fundamental limitation of planning?  
a) forecasting                      b)Time                      c)Cost                      d)Dynamic Environment
6. Who among the following developed the life cycle theory of leadership?  
a) Hersey & Blanchard                      b) MacIver & Page                      c) Koontz & others                      d) Stonier and Stonier
7. Which of the following is the most commonly used concept in theories of work motivation?  
a) Wants                      b) Constraints                      c) Rewards                      d) Needs
8. Organizational Behavior is mainly rooted in  
a) Sociology                      b) Psychology                      c) Social Psychology                      d) All of these
9. Which of the following teams are made up of individuals who operate across space and time  
a) Virtual                      b) Effective                      c) Cohesive                      d) Dysfunctional

10. Which of the following does NOT happen during the storming stage of group development  
a) Members learn to accept individual differences    b) Informal vying for power occurs  
c) Members negotiate roles    d) The group establishes its long term vision
11. Following one has advocated the pre-classical theory  
a) Robert Owen    b) F W Taylor    c) Gantt    d) Adam Smith
12. Who had advocated the theory "Brain Storming"  
a) Gordon    b) Osborn    c) Charles Babbage    d) Andrew Uri

**SECTION - B**

**(5 X4 = 20 Marks)**

Answer any FIVE questions not exceeding 200 words. All questions carry equal marks

13. Discuss the process of management with the help of a diagram
14. Discuss briefly the classical theory of management thought
15. What do you mean by proactive planning and reactive planning
16. State briefly Maslow's need hierarchy theory of motivation
17. Briefly state the characteristics of a learning organization
18. Discuss briefly the trait theory of personality
19. Briefly state Kurt Lewin's model of managing resistance to change

**SECTION - C**

**(4 X7 = 28 Marks)**

Answer question no.20 (compulsory) and any 3(three) from the rest:

20. Define management. What are its characteristics? Is it a science or an art?
21. Compare and contrast the contribution of Taylor and Fayol to the development of management thoughts.
22. "Trust begets Trust. Distrust begets Distrust". Explain fully.
23. Define leadership. Discuss briefly different leadership styles.
24. Define culture and personality and explain briefly the interplay between culture and personality.
25. Discuss briefly the causes and symptoms of stress. How do cope with stress?

\*\*\*\*\*